



KANSAS BOARD OF REGENTS

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January 7th, 2009

Dear Industry Partner,

I wanted to contact you today to provide an update into future Kan-ed activities. As you may know, Kan-ed has provided assistance to schools, libraries and hospitals per the Kan-ed statute since 2003. With the decommissioning of statewide ATM networks that are currently under contract, Kan-ed issued an RFP for a statewide layer 3 AVPN MPLS network last year. We call this new network Kan-ed 2.0.

All original Kan-ed contracts, including those for NAP (network access point) locations will expire by July 30th, 2009 and existing customers must be migrated to Kan-ed 2.0 by June 30th, 2009.

Kan-ed is charged in statute to provide assistance for internet connectivity and intranet access for distance learning. To meet the statute, Kan-ed has provided two methods for our members to connect to the new Kan-ed 2.0 network.

Members can either select the state contracted provider, or they can continue to utilize their local phone or cable company, provided that the company becomes a Kan-ed Authorized Provider. Kan-ed met with industry representatives this fall to evaluate and propose a set of standards to connect to the new Kan-ed 2.0 network. Those peering standards are now available at www.kan-ed.org under the “Kan-ed 2.0 Connect Program” box.

Should your company decide to become a Kan-ed Authorized Provider (KAP) this will provide several benefits to the Kan-ed members in your area:

- 1) They will be eligible for a broadband grant at the 1.5mb and 3.0mb level.
- 2) They will have access to Kan-ed 2.0, Internet 2, video conferencing resources (including automated video scheduling), video grants and future Kan-ed network resources.
- 3) Only connected members will have the ability to apply for technology grant programs that we offer (video conference equipment and LAN equipment).

By becoming a KAP, Kan-ed will provide the following benefits to your company:

- 1) Kan-ed will pay the circuit charges so you can co-locate at an AT&T POP (point of presence).
- 2) Kan-ed will provide a Kan-ed router at the POP location so you can pass your aggregated traffic to the Kan-ed router. You may need to provide your own router to hand off this traffic.
- 3) Please see the detailed Kan-ed 2.0 Peering Document for more detailed information.

Kan-ed provides many valuable services to schools, libraries and hospital communities in your service area. I would very much like to have your company designated as a Kan-ed Authorized Provider. If you can take a few minutes, please read the peering document at www.kan-ed.org, which also includes the application to become a KAP. We already have several providers that have the KAP designation, and a list of those will be available mid-January on our website.

If you have any questions, whether they are technical, programmatic or other, please send them to me directly at bwilliams@ksbor.org or contact me at 785-296-8729.

I look forward to working with you.

Sincerely,

A handwritten signature in black ink, appearing to read "Brad Williams", followed by a horizontal line extending to the right.

Brad Williams
Chief Information Officer
Executive Director of Kan-ed

Cc: Kan-ed Staff
Reginald L. Robinson, President & CEO